

Message Text

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22

ACTION EUR-12

INFO OCT-01 ISO-00 EB-07 /020 W
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P R 280931Z JUL 76
FM AMCONSUL FRANKFURT
TO SECSTATE WASHDC PRIORITY 4925
USDOC WASHDC
INFO AMEMBASSY BONN
AMEMBASSY BRUSSELS

UNCLAS FRANKFURT 5660

E.O. 11652: N/A

TAGS: BEXP, GW

SUBJ: SPECIAL TRADE OPPORTUNITY--GERMAN MANUFACTURER OF
CONVEYOR SYSTEMS SEEKS U.S. FIRM TO ASSEMBLE EQUIPMENT FOR
VOLKSWAGEN PLANT

1. IN CONNECTION WITH THE VOLKSWAGEN PLANT PROJECT THE GERMAN
FIRM FREDENHAGEN (ADDRESS FURTHER BELOW) SUPPLIERS OF
ASSEMBLY/CONVEYOR LINES SEEKS CONTRACT WITH EXPERIENCED
U.S. ASSEMBLY SHOPS IN THE NEW STANTON OR CLEVELAND AREA
TO INSTALL ITS EQUIPMENT IN THE U.S.

2. DEADLINE FOR SUBMISSION OF OFFERS BY INTERESTED U.S.
FIRMS BY CABLE OR IN WRITING TO FREDENHAGEN IS AUGUST 15,
1976. COMMUNICATIONS SHOULD BE ADDRESSED TO:

HERR HERMANN KUPCZYK
FREDENHAGEN KG MASCHINENFABRIK
SPRENDLINGER LANDSTRASSE 181
D-605 OFFENBACH/MAIN
TEL 0611-839071
TELEX 04-152815
CABLE: FREDENHAGEN OFFENBACHMAIN

3. FREDENHAGEN, A LIMITED PARTNERSHIP, WAS FOUNDED IN
1872 AS A MACHNERY MANUFACTURER WHICH IN SUBSEQUENT
YEARS SPECIALIZED IN THE PRODUCTION OF MATERIAL HANDLING
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EQUIPMENT. IT HAS S STAFF OF 60 AND IN 1975 ITS ANNUAL

STURNOVER WAS DM 50 MILLION. IT EXPORTS TO EEC AND EFTA
CONTRIES, THE NEAR EAST, AFRICA, AND LATIN AMERICA. THE
FIRMS PRODUCTS ENJOY AN EXCELLENT REPUTATION. FINANCIAL
AND BUSINESS STATUS IS REPORTEDLY SOUND.

4. FOR COMMERCE: IT IS REQUESTED THAT THE DEPARTMENT OF
COMMERCE FIELD OFFICES IN PHILADELPHIA, PITTSBURGH AND
CLEVELAND BRING THIS OFFER TO THE ATTENTION OF
APPROPRIATE U.S. FIRMS, WE CONSIDER THIS AN EXCELLLENT
TRADING OPPORTUNITY. LEHMANN

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Message Attributes

Automatic Decaptioning: X
Capture Date: 01 JAN 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Draft Date: 28 JUL 1976
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Authority: n/a
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 JAN 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1976FRANKF05660
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Film Number: D760291-0698
From: FRANKFURT
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1976/newtext/t19760714/aaaaamie.tel
Line Count: 71
Locator: TEXT ON-LINE, ON MICROFILM
Office: ACTION EUR
Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators: n/a
Previous Classification: n/a
Previous Handling Restrictions: n/a
Reference: n/a
Review Action: RELEASED, APPROVED
Review Authority: KelleyW0
Review Comment: n/a
Review Content Flags:
Review Date: 14 APR 2004
Review Event:
Review Exemptions: n/a
Review History: RELEASED <14 APR 2004 by ThomasVJ>; APPROVED <30 DEC 2004 by KelleyW0>
Review Markings:

Margaret P. Grafeld
Declassified/Released
US Department of State
EO Systematic Review
04 MAY 2006

Review Media Identifier:
Review Referrals: n/a
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
Secure: OPEN
Status: NATIVE
Subject: SPECIAL TRADE OPPORTUNITY--GERMAN MANUFACTURER OF CONVEYOR SYSTEMS SEEKS U.S. FIRM TO ASSEMBLE EQUIPMENT FOR VOLKSWAGEN PLANT
TAGS: BEXP, GE
To: STATE
COM
Type: TE
Markings: Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 04 MAY 2006